ite PARTNERS | Building Operating Systems for Scalable Manufacturing

OPERATIONAL LAB EXCELLENCE

ITE TOOLBOX DISCOVERY SESSION 004

# Turn purchasing and inventory into a strategic asset — not a guessing game

**Reactive purchasing quietly drains profit — overbuy and cash freezes in the wrong SKUs; underbuy and you're paying expedite fees or missing ship dates. And a single missing hinge can stall an entire cabinet order.**

When purchasing runs on spreadsheets and inventory lives in people's heads, excess stock traps cash, specialty parts get lost and reordered, and throughput collapses under avoidable shortages. Join us for a live session to see how Insight ties purchasing to actual demand, gives you real-time visibility into every part, and lets you flex between make and buy — so inventory becomes a strategic asset instead of an invisible tax on every job. And because Insight is the system of record, every transaction flows straight to your financial system — no double entry, no reconciliation.

**Click to email us to learn more**

## Who should attend?

This session is designed for manufacturers whose tech stack includes Cyncly's Insight, and who are asking questions like:

- **What if purchase orders were suggested from real demand — not a buyer's best guess?**
- **What if every part, in every warehouse, was visible and accurate in real time?**
- **What if you could outsource a component like doors on the fly, without rebuilding the order?**



# What we'll explore together

**Demand-Driven Purchasing**
Stop buying from spreadsheets and start buying to demand. We'll explore how Insight's time-phased material planning uses actual order demand and forecast to suggest purchase orders based on demand minus what you already have — with safety stock, reorder points, and vendor lead times built in. And the loop closes cleanly: three-way invoice matching (PO > receipt > invoice) catches price and quantity variances before they reach your books, and vendor invoices post to your financial system automatically — no fake invoices, no manual reconciliation.

**Real-Time Inventory Control**
No more "mystery inventory." We'll show how warehouses are mapped to your actual business processes, and how browser-based and mobile scanning drives real-time inventory transactions including receipts, issues, transfers, adjustments, and cycle counts. Every part is visible and accurate the moment it moves, so shortages stop halting production and cash stops hiding on the shelf — and each transaction posts a clean GL entry, keeping your inventory valuation real and auditable.

**Make-or-Buy Flexibility**
Make it or buy it — decide per order, not per system. We'll explore how a structured bill of materials lets Insight collapse a subassembly for purchase or expand it for in-house production, so you can outsource components like doors when capacity or lead time demands it. The switch cascades automatically to demand, purchasing, and costing with no rebuild required.




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## About our Operational Excellence Lab

We've designed the Operational Excellence Lab as a collaborative, hands-on space to explore the Art of the Possible in your business transformation together.

**In the lab, we:**

- Explore end-to-end automation — from order to cash
- Run hands-on workshops grounded in real operational scenarios
- Collaborate with partners like Cyncly, imos AG, machine manufacturers, and universities to push industry innovation

**OUR PARTNERS:** Cyncly imos MOS CONSULT make the most of tech